

SALES AND PRICE ACTIVITY
Regional/County Sales Data and Condo Sales Data Not Seasonally Adjusted

September-11	Median Price of Existing Single-Family Homes					Sales		
State/Region/County	Sep-11	Aug-11	Sep-10	MTM% Chg	YTY% Chg	MTM% Chg	YTY% Chg	
CA SFH (SAAR)	\$287,440	\$297,060	\$313,460	-3.2%	-8.3%	-2.1%	4.1%	
CA Condo/Townhomes	\$225,590	\$228,060	\$248,050	-1.1%	-9.1%	-16.3%	-4.0%	
Los Angeles Metropolitan Area	\$273,650	\$275,100	\$295,230	-0.5%	-7.3%	-2.6%	4.7%	
Inland Empire	\$170,650	\$173,670	\$181,640	-1.7%	-6.1%	-8.8%	7.4%	
S.F. Bay Area	\$482,010	\$498,190	\$521,180	-3.2%	-7.5%	-10.5%	4.5%	
S.F. Bay Area								
Alameda	\$457,320	\$468,900	\$462,500	-2.5%	-1.1%	-11.7%	-0.2%	
Contra-Costa (Central County)	\$607,840	\$607,310	\$648,730	0.1%	-6.3%	-13.9%	6.0%	
Marin	\$786,590	\$806,550	\$797,790	-2.5%	-1.4%	-4.0%	12.8%	
Napa	\$331,820	\$354,760	\$347,830	-6.5%	-4.6%	-11.1%	2.0%	
San Francisco	\$616,070	\$632,270	\$652,240	-2.6%	-5.5%	-5.5%	0.0%	
San Mateo	\$640,000	\$742,000	\$685,000	-13.7%	-6.6%	-4.6%	15.4%	
Santa Clara	\$569,100	\$595,000	\$608,000	-4.4%	-6.4%	-14.5%	-1.9%	
Solano	\$188,790	\$197,880	\$199,700	-4.6%	-5.5%	-1.4%	20.6%	
Sonoma	\$355,670	\$339,200	\$369,660	4.9%	-3.8%	-16.4%	-0.3%	
Southern California								
Los Angeles	\$330,610	\$312,900	\$355,900	5.7%	-7.1%	3.5%	1.5%	
Orange County	\$500,000	\$508,910	\$557,390	-1.8%	-10.3%	-1.6%	4.7%	
Riverside County	\$199,890	\$202,060	\$209,660	-1.1%	-4.7%	-9.5%	5.3%	
San Bernardino	\$130,820	\$135,030	\$141,150	-3.1%	-7.3%	-7.8%	10.9%	
San Diego	\$364,180	\$369,390	\$388,850	-1.4%	-6.3%	-4.0%	6.1%	
Ventura	\$415,220	\$424,400	\$453,290	-2.2%	-8.4%	-1.0%	10.2%	
Central Coast								
Monterey	\$280,000	\$252,000	\$249,950	11.1%	12.0%	-4.0%	-12.4%	
San Luis Obispo	\$369,770	\$352,310	\$369,230	5.0%	0.1%	-14.4%	20.2%	
Santa Barbara	\$361,360	\$421,430	\$513,890	-14.3%	-29.7%	-5.3%	28.3%	
Santa Cruz	\$500,000	\$490,000	\$527,500	2.0%	-5.2%	-15.0%	-4.1%	
Central Valley								
Fresno	\$141,770	\$145,730	\$155,060	-2.7%	-8.6%	-4.6%	16.7%	
Kern (Bakersfield)	\$129,480	\$133,900	\$130,000	-3.3%	-0.4%	-18.7%	0.4%	
Kings County	\$141,670	\$130,000	\$167,860	9.0%	-15.6%	-14.0%	7.2%	
Madera	\$125,380	\$128,750	\$141,670	-2.6%	-11.5%	26.7%	-20.8%	
Merced	\$120,000	\$126,670	\$121,070	-5.3%	-0.9%	-1.6%	-25.4%	
Placer County	\$264,400	\$266,230	\$281,820	-0.7%	-6.2%	-7.0%	21.3%	
Sacramento	\$164,370	\$167,040	\$181,780	-1.6%	-9.6%	-5.6%	12.7%	

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San Benito	\$272,500	\$239,900	\$274,000	13.6%	-0.5%	2.3%	-15.4%	
Tulare	\$122,940	\$124,680	\$131,790	-1.4%	-6.7%	-7.0%	35.0%	
Other Counties in California								
Amador	\$130,000	\$145,000	\$167,500	-10.3%	-22.4%	-23.9%	20.7%	
Butte County	\$197,690	\$201,320	\$225,000	-1.8%	-12.1%	10.6%	40.4%	
Humboldt	\$250,000	\$223,860	\$247,220	11.7%	1.1%	-5.6%	13.5%	
Lake County	\$120,000	\$123,640	\$127,500	-2.9%	-5.9%	-17.0%	10.0%	
Tuolumne	\$152,000	\$161,110	\$208,330	-5.7%	-27.0%	15.1%	133.3%	
Mendocino	\$220,000	\$201,920	\$232,500	9.0%	-5.4%	-33.3%	-2.9%	
Shasta	\$167,920	\$162,920	\$175,420	3.1%	-4.3%	-4.6%	16.8%	
Siskiyou County	\$113,330	\$116,670	\$145,000	-2.9%	-21.8%	-20.0%	40.0%	
Tehama	\$131,250	\$123,330	\$150,000	6.4%	-12.5%	56.4%	144.0%	